

## Press Information

April 13, 2010

### **PHILIPS AND FUTURE LIGHTING SOLUTIONS EXTEND RELATIONSHIP TO PROVIDE MORE COMPREHENSIVE LED SOLUTIONS**

**Frankfurt, Germany** – Royal Philips Electronics (AEX: PHI, NYSE: PHG) is to expand its existing relationship with the LED lighting components provider Future Lighting Solutions. Through a ground-breaking new arrangement, the companies will offer a broad range of LED lighting component solutions for OEM customers to develop further into finished products.

Future Lighting Solutions has enjoyed a ten-year exclusive LED distribution relationship with the Philips Lumileds business. Under the new arrangement, Philips and Future will expand this relationship to provide OEM customers with a comprehensive range of Philips LED lighting solutions, including LED drivers, LED modules and other key components. Philips and Future will cooperate closer to strengthen their provision of product choice, design support, logistics and other services to accelerate and enable LED solutions.

Future Lighting Solutions will become a direct supplier of basic LED light engine components under the Philips LED licensing program. These components can be utilized, with the cooperation of Philips, by licensees of the program to help qualify their finished luminaires under the no-royalty-due provisions of the program.

Commenting on the collaboration, Rudy Provoost, CEO of Philips Lighting, said: “We have enjoyed an excellent working relationship with Future over the last ten years via our distribution agreement for LUXEON LEDs. This exciting expansion of our relationship will allow Philips and Future to enhance our offer to the OEM market, serving existing and new customers with a broader portfolio of LED lighting solutions and services.”

“This agreement will enable our customers to further speed their time to market, reduce their total systems costs, and simplify their supply chain by sourcing devices from one partner,” said Gerry Duggan, Executive Vice-President of Future Electronics, the parent company of Future Lighting Solutions. “This is another important step in our mission to accelerate the adoption of solid state lighting.”

Future Lighting Solutions has furthered that mission as the exclusive supplier of high-power LUXEON LEDs from Philips Lumileds and by providing a growing portfolio of support services for LED lighting designers and OEM manufacturers of LED lighting products. Today those services range from engineering consultation and concept development to online tools that automate many of the calculations involved in designing and optimizing solid state lighting applications.

For further information, please contact:  
Simon Poulter  
Philips Lighting Communications Department  
Tel: +31 40 27 55272  
E-mail: [simon.poulter@philips.com](mailto:simon.poulter@philips.com)

Steve Landau  
Philips Lumileds  
+1 408 964 2695  
E-mail: [steve.landau@philips.com](mailto:steve.landau@philips.com)

Heather Goldsmith  
Future Lighting Solutions  
+1 514 694 7710  
E-mail: [heather.goldsmith@future.ca](mailto:heather.goldsmith@future.ca)

### **About Royal Philips Electronics**

Royal Philips Electronics of the Netherlands (NYSE: PHG, AEX: PHI) is a diversified Health and Well-being company, focused on improving people's lives through timely innovations. As a world leader in healthcare, lifestyle and lighting, Philips integrates technologies and design into people-centric solutions, based on fundamental customer insights and the brand promise of "sense and simplicity". Headquartered in the Netherlands, Philips employs approximately 116,000 employees in more than 60 countries worldwide. With sales of EUR 23 billion in 2009, the company is a market leader in cardiac care, acute care and home healthcare, energy efficient lighting solutions and new lighting applications, as well as lifestyle products for personal well-being and pleasure with strong leadership positions in flat TV, male shaving and grooming, portable entertainment and oral healthcare. News from Philips is located at [www.philips.com/newscenter](http://www.philips.com/newscenter).